

For our team in North America, we are currently looking for a

**Clinical Application Specialist (m/f/d)**

- Industry:** Medical Devices
- Location:** United States (northeast or East Coast preferred)
- Employment:** Full-time position
- Qualifications:** Degree in Medicine, Biology or Biomedical Engineering; MD / PhD a plus; previous work experience a plus

**Your role**

As “Clinical Application Specialist”, you will provide applications support for clinical products of iThera Medical in the areas of sales demonstrations, symposia, trade shows, customer training, support and education. In addition, you will prepare and execute clinical imaging studies, in close cooperation with users from industry and academia.

Specific activities include:

- Provide pre-sales presentations and demonstrations on the portfolio of iThera Medical’s imaging technologies
- Provide pre- and post-installation, onsite and remote application support, training for new and existing customers, as well as support on data analysis and discussion
- Develop imaging study design and protocols
- Support data acquisition on-site
- Maintain continuous relationships with iThera Medical’s customers
- Participate in scientific conferences; prepare and submit related abstracts and presentations
- Collect user feedback for continuous product improvement

The position is based in the United States. However, iThera is based in Germany and repeated annual travel to Germany for training will be required. In addition, the “Clinical Application Specialist” will proactively support the validation of biomarkers for clinical optoacoustic imaging. While much of this support can be conducted remotely, travel to customers will be required on a regular basis.

For many of these activities the “Clinical Application Specialist” will work with other iThera Medical employees as well as academic and industry collaborators.

**Your qualifications / profile**

The qualified candidate should have a strong background in Medicine, Biology, Biomedical Engineering and/or related fields, excellent analytical skills, a strong experience and knowledge in the following areas:

- Advanced degree or certification preferred; PhD is a plus
- Minimum 3 years imaging experience, including analysis and interpretation, preferably in the clinical space

- Fundamental knowledge of various imaging modalities (optical, PET, MRI, ultrasound)
- Excellent knowledge in anatomy, physiology, and pathophysiology
- Knowledge in neuromuscular disease is a plus

#### **Your skills / abilities**

- Excellent English communication skills, both verbal and written
- Excellent interpersonal communication and presentation skills
- Excellent organizational skills and the ability to self-manage efficiently
- Ability to travel as required
- Ability to prepare high quality and reliable deliverables while working quickly, calmly and effectively under pressure from time constraints and deadlines
- Ability to mentor new and less experienced users

In addition to the “hard skills” listed above, we require a passion for exploring new ground, starting new business and working closely in a team.

#### **We offer**

- An exciting and diversified work environment
- Breakthrough technology in the growth market of medical technology
- Substantial individual responsibility and the opportunity to realize your own ideas
- A young and dynamic team to work with

#### **About iThera Medical**

iThera Medical offers the next generation in photonic molecular imaging technology. The company was founded in 2010, as a spin-off from the Helmholtz Center Munich. Together, we pursue the further development of proprietary optoacoustic imaging technology for use in preclinical and clinical applications. Our international customers include the most prestigious research centers, academic hospitals and pharmaceutical companies. Please visit our website for more information ([www.ithera-medical.com](http://www.ithera-medical.com)).

Do you want to take on responsibility and help us shape a leading-edge technology in a dynamic environment? Then we are looking forward to hearing back from you (email: [careers@ithera-medical.com](mailto:careers@ithera-medical.com))!

#### **If you have any questions, please contact us:**

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[www.ithera-medical.com](http://www.ithera-medical.com)